



**ALL INDIA
BHARAT SANCHAR NIGAM LIMITED
EXECUTIVES' ASSOCIATION
CENTRAL HEADQUARTERS
NEW DELHI**

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No. AIBSNLEA/CHQ/ACP/2007-08

Dated 08-10- 2007

To,

**Shri Kuldeep Goyal,
Chairman-cum-Managing Director
BSNL, New Delhi**

Subject: - Fixing lower limit of PLI Rs.25000 to executives in BSNL-Reg

Sir,

It is understood that BSNL Management has decided PLI equivalent to 1.1 times of basic pay without upper ceiling limit in view of BSNL's "VERY GOOD" MOU rating this year whereas, last year BSNL's MOU rating was "EXCELLENT" which was equivalent to 1.4 times of basic pay. BSNL's productivity has come down due to mismanagement, lack of proper planning, political interference, lack of team spirit etc. Similarly, if due to any reason, BSNL's productivity goes down further in future, it will have the effect of further reducing the quantum of the PLI of BSNL employees. For example, if the MOU rating is 'GOOD' then employees will get PLI only 0.8 times of their basic pay and if the MOU rating is "FAIR" then the PLI will be only 0.75 times of basic pay. Under the above back ground, the amount of PLI will be drastically reduced.

In view of the above, BSNL management has decided for raising the lower limit of PLI from Rs.7000/- to Rs.10000/- for non-executives. But the lower limit of PLI to executives in BSNL has not been decided. The upper ceiling limits of PLI of Rs.25000/- has been removed to benefit the SAG level officers and above. The middle level executives (JTO/SDE/DE) in BSNL will be getting a very meager amount of PLI. BSNL management has given benefit to the lower level staff and the highest level officers but the **JTO level executives will be getting lesser net amount** of PLI in comparison to non executives due to deduction of Income Tax.

We would therefore, request you kindly intervene in the matter so that lower limit of PLI for executives in BSNL is decided Rs.25000/- at least.

With kind regards,

Yours Sincerely



**(Prahlad Rai)
General Secretary**

**Copy to :- Shri D.S. Mathur, Chairman, Telecom Commission & Secretary, Department of
Telecommunications, Govt. of India, New Delhi-110001**