312, भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली - 110001 312, Bharat Sanchar Bhawan, H.C. Mathur Lane, Janpath, New Delhi-110 001 दूरभाष कार्यालय/Ph.: +91-11-2373 4070 फेक्स/Fax : +91-11-2373 4072 ई-मेल/E-mail : dirhrd@bsnl.co.in



भारत संचार निगम लिमिटेड (भारत सरकार का उद्यम) BHARAT SANCHAR NIGAM LTD. (A Government of India Enterprises)

सुजाता तपन रे निदेशक (एच.आर.) Sujata T. Ray Director (HR)

## MESSAGE

It is my pleasure to learn that AIBSNLEA is conducting Central Working Committee meeting at Trivandrum on 11th and 12th August, 2017. On this occasion, I convey my best wishes for its grand success.

All of you are aware that BSNL is facing fiercest ever competition from other Telecom operators. Due to the recent development in this area, the revenue of BSNL has affected adversely. As such, BSNL has to generate enough revenue for growth and sustainability of the company. This can be possible only by winning goodwill and confidence of the public in general and esteemed customers in particular. It is, therefore, expected from every employee to focus on productivity of the company. It is my belief that our concerted efforts can bring the company once again in the forefront of the Telecom Industry.

I also convey the hearty greetings of CMD to all of you on this occasion. He has expressed his deep appreciation for your enthusiastic response with utmost dedication to various initiatives taken by the Management. Time and again he has affirmed his belief in the capability of our employees. With your valued contribution and efforts company has been back on the path of recovery. As regards the Pay Revision on the basis of 3<sup>rd</sup> PRC, CMD has assured that Management will take all sincere efforts to make it happen for our company.

I take this opportunity to call upon you all to forget differences among ourselves and work in harmony. Also we should resolve to give our best in serving the customers and make BSNL a fully profitable company.

(Sujata T Ray) 10.08.2017