

**ALL INDIA
BHARAT SANCHAR NIGAM LIMITED
EXECUTIVES' ASSOCIATION**



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No. AIBSNLEA/CHQ/CMD/2018

Dated 07.05.2018

To,

**Shri Anupam Shrivastava
CMD, BSNL
New Delhi - 110001**

Subject: Suggestions/ Feedback for informal meeting with the representatives of Union / Association to be discussed on curtailment of wasteful expenditure in BSNL-reg.

Respected Sir,

On the subject cited above, kindly refer to SR Cell letter number BSNL/20-7/SR/2018 dated 23.04.2018 wherein, it has been informed that an informal meeting with the representatives of Union / Association to discuss their suggestions on curtailment of wasteful expenditure in BSNL will be held on 09.05.2018.

In this regard, we would like to submit following suggestions for curtailment of wasteful expenditure in BSNL:

1. Posting of HAG /SAG /JAG level officers as SSA Head instead of posting them in the Circle offices and BSNL Corporate offices for effective Management.
2. Proper coordination with Central/ State / Local authorities to avoid the BSNL's network damage during various developmental activities to avoid unnecessary restoration cost and loss of revenue due to service disruption.
3. Closure of all administrative offices for all Saturday to save the expenditure towards the Electricity and hiring of vehicles for administrative purposes which has already been implemented in all the Central Govt. departments, many State Govts and now in Banks also.
4. Implementation of Solar energy instead of the conventional electricity to save the money.
5. Avoid un-necessary litigations to save court fees and advocate fees which is in terms of lakhs of Rupees.
6. Avoid regular foreign trips of senior officers.
7. Utilization of Training center infrastructures by converting them into engineering colleges. Skill development centers.
8. Monetization of BSNL land assets. Proper maintenance of BSNL IQs and encourage to use IQs by BSNL officers instead of Hotels. Some of the vacant staff quarters in important cities may also be converted to IQs for their better utilization.

9. Close/merge all the telephone exchanges with low DEL to save the establishment costs. Removal of obsolete technology equipment to avoid high power, space and repair costs.
10. Installation and Maintenance of new technology exchanges, switches, routers etc. by its own engineers to avoid heavy payments on turnkey projects and high AMC costs which will promote the technological skill upgradation of BSNL's human resources.
11. Skill development of ITPC officials for development of software packages instead of getting it prepared from outside vendors.
12. Online Project Monitoring System for effective and timely implementation of the projects to avoid the time overrun and increased cost of the projects. Same can also be implemented in Revenue Sharing projects/ schemes
13. Close down CDMA service in West Bengal like PB, BH, JKD, UKD & CTD and merge with NCNGN switches.
14. Keeping vehicles for administrative purposes under common pool to avoid unnecessary expenditure.
15. Avoid duplication of BSNL mobile applications and third party applications for example multiple web portals, third party wallets etc.
16. Performance oriented review of franchisee commissions and proper monitoring of their outlets to ensure availability of BSNL's products.
17. Collection of revenue from rural customers through BSNL JTO/SDO offices where the post offices are situated far off. Also special drive is needed for the collection outstanding telephone revenue by giving proper incentive to the collection team.
18. Merger of Telecom Store & Telecom Factory circles at Kolkata.
19. Enable the telecom factories to in-house manufacturing of the inventories at low cost for best utilization of its infrastructure and expert manpower.

In addition to the above we would like to submit some more suggestions during discussions in the schedule meeting being held on 09.05.2018.

With kind regards,

Yours sincerely

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(Prahlad Rai)

General Secretary

Copy for kind information and necessary action:

1. Smt Sujata T Ray Director (HR/Finance), BSNL Board , New Delhi
2. Shri N K Mehta Director (EB/CFA) , BSNL Board, New Delhi
3. Shri R K Mittal Director (CM), BSNL Board , New Delhi
4. Shri A M Gupta ,GM (SR), BSNL Corporate Office , New Delhi