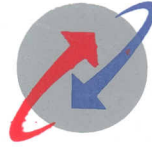


भारत संचार भवन, हरीश चन्द्र माथुर लेन,  
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भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

**BHARAT SANCHAR NIGAM LIMITED**

(A Govt. of India Enterprise)

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अनुपम श्रीवास्तव

अध्यक्ष एवं प्रबन्ध निदेशक

January 23, 2015

**ANUPAM SHRIVASTAVA**

Chairman & Managing Director

My dear friends,

Thank you very much for all your good wishes upon my taking charge of CMD, BSNL recently. Right from the day one, generously, representatives of various employee unions are pouring in with their good wishes and bouquets of flowers which filled both my heart and office with fragrance of your love and affection.

As you all know BSNL is faced with multiple challenges and we are still not able to arrest the negative growth. I feel dejected but at the same time determined to fight the difficulties we are faced with and here I need support from each and every employee unions and their members down to the field level. Most of the Union representatives who met me during the past one week showed their solidarity and promised to back us up in our endeavour. It is the call of the time that to strengthen BSNL we all must come forward and sacrifice *self-gain* to help *BSNL re-gain*.

As you know that next pay revision is not far but with present negative revenue trend, BSNL management will not be in a position to get the best for our employees. This time we have to earn our progress through hard work, which can only be achieved through collective efforts of all. I do not deny the facts that there may be differences with management both at Corporate Office and Circles levels but we must resolve all our differences amongst ourselves only. Here, I would like to request that like a family we need not involve outside agencies. If we are found weak and divided, external forces are going to take advantage of it which we can ill afford. I request everyone to put all our differences behind and cohesively show our solidarity to the cruel competitive world outside.

I am open for all positive suggestions and looking forward to optimistic and concrete support from all of our employee unions for the sake of our survival, for the sake of our families and above all for the sake of our beloved company.

I am sure you all will agree with *"When Union Management Partnership succeeds, Company succeeds and so are its employees' satisfaction and progress"*

With best wishes,

Yours sincerely,

(Anupam Shrivastava)

**All BSNL recognized employee unions of officers / executives / employees.**