



**ALL INDIA
BHARAT SANCHAR NIGAM LIMITED
EXECUTIVES' ASSOCIATION
Central Headquarters, New Delhi**

President
Raj Pal
Mob.: 9868123459

General Secretary
Shaji. V
Mob.: 9446450450

Dy. General Secretary
J.K. Patel
Mob.: 9427300300

Financial Secretary
Dinesh Kumar
Mob.: 9868155681

AIBSNEA/CHQ/CMD/2023

Dated 10.05.2023

To

**Shri. P.K. Purwar ji ,
The CMD, BSNL,
Bharat Sanchar Bhavan, New Delhi-110001**

**Subject: Request for the implementation of 3rd Pay Revision Committee (PRC)
recommendations to the BSNL Employees with effect from 01-01-2017 reg.**

Respected Sir,

I would like to express my sincere appreciation for your exceptional leadership and efforts in arranging revival packages for Bharat Sanchar Nigam Limited (BSNL). Your unwavering dedication and strategic vision have played a crucial role in reviving BSNL's operations and positioning the company for added revenue in the fiscal year 2022-2023. The challenges faced by BSNL in recent years were significant, but under your guidance, the company has witnessed a remarkable turnaround. Your proactive approach in securing revival packages has not only stabilized BSNL's financial situation but has also provided the necessary impetus for its growth and profitability.

Your strategic decisions, such as expanding BSNL's network infrastructure, modernizing its services, and introducing innovative plans, have resonated with customers and contributed to the company's increased revenue. Your ability to identify new opportunities, adapt to market dynamics, and align BSNL's offerings with customer needs has been commendable. Furthermore, your focus on enhancing customer experience and ensuring the highest standards of service has earned BSNL a positive reputation in the industry. By prioritizing customer satisfaction and addressing their evolving requirements, you have positioned BSNL as a trusted and reliable telecommunications provider.

This achievement is also a testament to the hard work and dedication of the BSNL employees, who have consistently strived to provide exceptional telecommunication services to the Nation. I am writing this letter on behalf of the dedicated employees of



BSNL, who have been eagerly awaiting for the implementation of the 3rd Pay Revision Committee (PRC). We believe that the increase in revenue is a clear indicator of the company's growth and success, and it is only fair that the hardworking employees are duly rewarded for their efforts.

The 3rd PRC is an important step towards ensuring that the wages of BSNL employees remain competitive and in line with industry standards. It will not only enhance the morale and motivation of the workforce but also attract and retain skilled professionals, enabling BSNL to continue its upward trajectory.

As you are aware, the implementation of the 3rd PRC has been a longstanding demand of the employees, and it is a matter of great concern that the decision has not been finalized yet. We understand that various factors need to be taken into consideration, including the financial health of the company. However, the recent increase in revenue is a positive sign and presents an opportune moment to address the long-pending issue of the PRC.

Sir, understandably, the BSNL revenue from operations increased by Rs 860 crore i.e., around 5.10% (unaudited) in this FY of 2022-23 compared to that in the previous FY. It is also understood informally that the gross revenue of BSNL in this FY 2022-23 has increased by around Rs 2000 crore compared to that of last FY 2021-22. On our rough calculations, the additional gross financial expenditure of BSNL for implementing the 3rd PRC with the full fitment benefit of 15% of BP+DA stands around 500 Crores, 10% of BP+DA stands around 350 Crores, etc. and the same is very much affordable to BSNL as of now.

We urge you, as the esteemed CMD of BSNL, to expedite the implementation of the 3rd PRC for the benefit of the entire workforce. It is our sincere belief that a well-compensated workforce is essential for the growth and success of any organization, and BSNL should be no exception. By fulfilling this rightful demand, you will not only recognize the hard work of the employees but also inspire them to continue delivering their best for the betterment of the company.

AIBSNLEA is extremely blissful and enthusiastic after the very positive response from your kindness on our request for the implementation of the 3rd PRC for BSNL Employees during the meeting your goodwill consented to this Association on 09-05-2023. The topic for the open session in the AIBSNLEA CWC New Delhi 2023 was "Profit Efficiency of BSNL & 3rd PRC to its Employees ". The same was discussed in all its dimensions and AIBSNLEA CWC

resolved to request the worthy CMD BSNL for the implementation of 3rd PRC to the employees of BSNL in a befitting way with at least 5% fitment to motivate all the employees to gear up for adopting with the sea changes planned to happen in BSNL along with the induction of indigenous 4G & other services. In addition to the motivation of the ten thousands of BSNL Employees, the implementation of 3rd PRC in BSNL will encourage the lakhs and lakhs of the family members of these working Employees. Sir, we have full faith in your leadership and vision, and we are confident that you will consider our request earnestly. Your support in implementing the 3rd PRC will not only strengthen the bond between the management and the employees but also reinforce BSNL's position as a leading telecommunications provider in the country.

Thank you, Sir, for your attention to this matter. We eagerly await a positive response and look forward to witnessing a fair and timely implementation of the 3rd PRC.

With Kind Regards,

Yours sincerely,



Shaji V
General Secretary

Copy for the Kind information and necessary support to:

1. Shri. Ashwini Vaishnav ji, Hon Minister of Communication, Sanchar Bhavan New Delhi.
2. Shri K. Rajaraman ji , Hon Secretary (Telecom), Sanchar Bhavan New Delhi.

Copy for the Kind information to:

1. Shri Arvind Vadnerkar, Director HR BSNL Board, Bharat Sanchar Bhavan, New Delhi.
2. Shri Rajiv Kumar, Director FIN BSNL Board, Bharat Sanchar Bhavan, New Delhi.
3. Smt Anita Johri, PGM (SR) BSNL CO, New Delhi-110001.
4. Shri Saurabh Thyagi, PGM (Estt) BSNL CO, New Delhi-110001.