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No. AIBSNLEA/CHQ/CMD/2021/

President

Dated 15.01.2021.

To

Shri. P. K. Purwar ji, CMD, BSNL, New Delhi -110 001.

Sub: Request for immediate intervention to sharpen the tools for BSNL Survival in Kerala Circle in a better way against the Barricades created by Kerala Fibre Optic Network Authorities – Reg.

Ref: No.AIBSNLEA Kerala /2020-2023/03 dated at TVM 14-01-2021

Respected Sir,

We would like to draw to your kind attention on the above cited subject. In this regard Letter received form Circle Secretary, AIBSNLEA, Kerala is enclosed herewith, which is self-explanatory.

Recently, the Govt. of Kerala has planned to rollout KFON (Kerala Fibre Optic Network) Services in an aggressive manner all along Kerala through Kerala State Electricity Board Pole Networks, KSEB Authorities has been strongly communicating to BSNL Field units, BSNL-ELCOs, NLCOs etc., to untie all kinds of overhead cables drawn through KSEB Poles immediately citing overloading of KSEB Poles or rather threatening to dismantle all these cables by KSEB Authorities without anymore notice.

At present almost all BSNL's own FTTH cables, ELCO's & NLCO's Optical cable, some BTS interconnecting cables, DSL broadband and Landline

connectivity Copper cables, Leased line Circuits connectivity for many Govt. offices, EB Circuits etc., are laid through KSEB poles to extent the desired Services.

If, KSEB starts to dismantle these cables, all the above nervous System of BSNL Network will be grounded resulting in total breakdown of BSNL Core/Access Networks within a short span of time. Certainly, this will affect the entire Services of BSNL in all the concerned Areas of Operations and restoration of these cables would not be possible for BSNL as there is no alternative infrastructure we have in hand in terms of Poles in these areas of operation.

It is reliably learnt that strict directions were issued to the field units of KSEB by their Top Management to dismantle all the unauthorized cables tied up with their Poles and not to extend further/anymore license for paid and authorized OH laying as part of revamping their Poles for the much awaited K-FON Network which will terminate all BSNL Connections to State Govt Institutions etc., for K-FON. In this regard, BSNL is on the rival platform for KSEB/K-FON.

Sir ,this grilling situation in field put a limit on the growth of our FTTH Segment . BSNL and our LCOs are not in a position to extent more FTTH connections through KSEB poles as KSEB Vigilance Wing is roaming around to penalize anymore unauthorized use of their Poles.

For BSNL Kerala, undoubtedly, this is a very tough time for survival since its inception and at any cost BSNL Kerala has to conquer the debacle.

Sir, in view of the foregoing we request your good self

- 1) To kindly intervene in the matter and take up the issue with the Hon. Chief Minister of Kerala and sorted out in favour of BSNL, so that BSNL would be permitted by KSEB to continue the use of their Poles.
- 2) (Alternatively) to take initiative to setup a separate Pole Infrastructure arrangements all along Kerala to extent the above BSNL Wired Services, so that BSNL can survive by shifting the untied or dismantled Cables (Fiber &Copper) to the new Poles Framework.

Sir, In addition to the survival of BSNL from the debacle, the strong Pole infrastructure can be rented out to other Operators for our Break even and Profitability . Further, BSNL can convert every Poles to wifi Hotspot and Micro Coverage Areas for the better BSNL coverage of future 4G & 5G Technologies.

With kind Regards

Enc: As Above.

Yours Sincerely,

(S. Siva Kumar) General Secretary

Copy for kind information and necessary action to:

- Shri. Shri Vivek Banzal, Director (CFA), BSNL Board New Delhi- 110001.
 Shri. Shri V. Ramesh, Director (EB), BSNL Board New Delhi- 110001.

- Shri. S.K.Mishra , Director (CM), BSNL Board New Delhi- 110001.
 Ms. Yojana Das , Director (Finance), BSNL Board New Delhi- 110001.