



ALL INDIA BHARAT SANCHAR NIGAM LIMITED EXECUTIVES' ASSOCIATION

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Dated 24.05.2018

To,

Shri Anupam Srivastava,
CMD BSNL,
New Delhi - 110001

Subject: Renewal of agreement with OIL for Fiber by ETR Assam.

Respected Sir,

We would like to draw your kind attention for renewal of agreement with OIL for fiber (a reliable backbone media) w.e.f.09-06-2018.

At present, BSNL is entirely depending on OIL media and PGCIL bandwidth for long distance communication. BSNL media is badly damaged in many areas giving parallel support. Fresh BSNL media of its own is under NETF and expected to be completed at least after 2-3 years. Being a Government company, BSNL can rely on PGCIL, OIL, Railtel to have a redundant media.

It is not advisable to have backbone media from private agency even at a rate looking virtually lower rather it is urgent need to invest to build up our own BSNL media upto Kolkata, if possible.

BSNL is hiring a reliable backbone media from OIL since 2007. Again the agreement was renewed by the BSNL with complete analysis in 2011, which is going to expire on 08-06-2018. So, it is high time to go for renewal again on 08-06-2018 in the interest of BSNL otherwise NE region will be disrupted totally from the rest of the country.

But to our dismay BSNL Management is planning to hire fibers from other agencies like M/s Mukund System & Networking Pvt. Ltd. Guwahati (MSNLP). M/s MSNLP, as a TSP has a track record of damaging / cutting of BSNL cables while expanding their own network in NER including maintenance region and terrain circle.

The possibility of biased force lobbying behind discouraging hiring D/F from OIL can not be ruled out with interest persuading for hiring from private agency at a rate looking virtually lower though it is unreliable and lacking standard and comparison which may lower the image of BSNL in public and security in particular. Being a PSU, our investment with OIL is going for nation building in some way or other.

In view of above facts and ground realities, it will be wise decision to go with OIL fiber to have technically reliable and financially viable transmission media for BSNL.

Yours sincerely
-sd
(Prahlad Rai)
General Secretary

Copy to-The Director (EB), BSNL Board, New Delhi-110001